



Forterra Building Products Limited
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29th September 2020

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Dear Customer

I am writing to give you notice of the price increases that will be applied from 4th January 2021 to our Brick, Thermalite and Red Bank products. Aggregate Block increases will be announced in due course.

These modest increases are a direct consequence of higher input costs including fire clays, aggregates, cement, electricity and carbon credits. Whilst Forterra has maintained its tight cost control throughout this year and removed discretionary spend, accelerated by the pandemic, the number of these rises means it is necessary to apply the following price increases:

Bricks	London	+2.00%
	Extruded	+3.25%
	Ecostock	+4.25%
	British Standard Specials	+3.25%
	Engineering Bricks	By negotiation
Thermalite		+4.00%
Red Bank	Clay Products	+3.25%
	Concrete Products	+3.25%

The Red Bank pricing structure has been simplified during 2020 to make it more straightforward, so the above percentage increases will be applied to the nett levels.

Your Forterra Account Manager will contact you shortly regarding your commercial agreement for next year and provide you with revised price matrices.

May I take this opportunity to thank you for your continued business during this challenging year.

Yours sincerely,

Adam Smith
Commercial Director